

8 to 9	Registration • Continental Breakfast • Exhibit Hall Open (8 to 4)		
Time	Plaza Room (2nd Floor)		
9:00 to 9:15	Find Answers At The NEW Online Stratus Support Center		Speaker: Beth O'Connor, MLSLI/LIBOR
9:15 to 9:35	Write & E-Sign Contracts On The Go Using MLSLI's Free Apps		Speaker: Joe Kazzoun, Instanet Solutions
9:35 to 10:15	Learn How to Win Big by Serving Today's Consumers Well Speaker: Marilyn Wilson, WAV Group & RE Technology		
10:15 to 10:30	Your Business Card Is Crap! Speaker: Les Sulgrove, Keller Williams Greater Des Moines		
	Break • Exhibit Hall Walk-Through - Breakout Sessions		
10:30 to 11:00	Plaza Room (2nd Floor)	Emerald Room (1st Floor)	Terrace Room (1st Floor)
	Mastering Online Marketing Speaker: Ian Bradley, ListHub	Top 10 Highlights of NEW Stratus Speaker: Laureen Zarba, MLSLI/LIBOR	Cloud Technology 101 Speaker: Michael Spearman, Quadra Technology Group
11:00 to 11:45	Learn How To Double Your Business With Amazing Online Marketing Moderator: Marilyn Wilson, WAV Group Panelists: Max Pigman, realtor.com - Sara Bonert, Zillow.com - Tricia Chirco, MLSLI.com - Audrey Whittington, ListHub.com	Virtual Staging: Fabulous or Faking It? Speaker: Janene Ferrara, Dalehead Designs	3 Proven Steps to Increasing Your Brand Visibility Speaker: Bill Hang, Premier IDX Websites
11:45 to 12:15	Find Potential Sellers Using Data & Predictive Analytics (Ends at 12:30) Speaker: Avi Gupta, SmartZip	The True Cost of Personal Marketing Speaker: Les Sulgrove, Keller Williams	More Money, Less Work: How To Use MLSLI's Tools & Tech To Work Smarter Speaker: Dana Nowick, MLSLI
12:15 to 1:15	Lunch Break • Exhibit Hall Walk-Through • Breakout Sessions • Sweepstakes Drawings		
12:30 to 1:00	SmartTargeting in Action Speaker: Avi Gupta, SmartZip	PREVIEW – Stratus Client/Customer Collaborate Speaker: Laureen Zarba, MLSLI	Cloud CMA Pro Tips Speaker: Greg Robertson - W&R Studios
1:15 to 1:45	Help Your Clients Calculate True Lifestyle Costs of a Home Speaker: Krishna Malyala, TLCengine	Listing Presentation Magic Speaker: Greg Robertson - W&R Studios	Photo Tips To Best Showcase Your Listings Speaker: Mike Rinko, Jump Visual
1:45 to 2:15	Finding & Sharing Content To Become Your Clients' Best Resource Speaker: Linda Davis, Re/Max, Ledyard, CT	How Top Agents Maximize Their Mobile Exposure Speaker: Kate Berg, MRE (Mobile Real Estate)	Using Stratus On Your Mobile Devices Speaker: Beth O'Connor, MLSLI/LIBOR
2:15 to 2:45	Using Drones In Real Estate Speaker: Keith Wick, CinemaDrone - Jim Speer, MLSLI .REALTOR Domain Name	Q&A With A Panel Of Agents: What About Showings? Speaker: Mike Caputo, ShowingTime	Zillow 101: How to Leverage Zillow Tools to Grow Your Business Speaker: Sara Anissipour, Zillow.com
	Refreshments • Exhibit Hall Walk-Through		
2:45 to 3:00	RatePlug - Empowering Home Buyers Speaker: Brad Springer, RatePlug	Image Marketing Using Pinterest & Instagram Speaker: Beth O'Connor, MLSLI/LIBOR	LotInfo Tax Maps Speaker: Tri Vo, LotInfo
	Plaza Room (2nd Floor)		
3:00 to 3:30	Latest Gadgets, Gear And Online Tools Speaker: Linda Davis, Re/Max, Ledyard, CT		
3:30 to 4:00	30 Apps in 30 Minutes Speakers: Linda Davis, Re/Max - Les Sulgrove, Keller Williams		
4	Wrap-Up • \$1,000 Grand Sweepstakes Drawing		
4:15 to 5:15	APPY HOUR - Terrace Room (1st Floor) Wine and Cheese Reception - Sponsored by the LIBOR Affiliate Membership Program. All attendees welcome.		